MINIPOS STOCK CONTROL & EPOS SYSTEMS
BROCHURE 2010

INTRODUCTION

Welcome to our MiniPOS Email Brochure. The following pages are designed to answer most of your initial questions regarding our MiniPOS Stock Control and Electronic-Point-of-Sale (EPoS) software and to introduce you to our EPoS till systems, other hardware options and the services that we provide.

NICHE INTERNATIONAL LIMITED

Niche International became a Limited company in 1998 following a two year period designing and developing the first version of our MiniPOS package. Niche has a highly experienced and creative team with backgrounds in IT, software design and development, retail and commerce. Driven by ever increasing demands both here in the UK and overseas, Niche established a network of dealerships to resell the MiniPOS branded solution. Our experienced dealers now cover Scotland, Northern England, Central & South England, Cornwall, Wales, Channel Islands, Ireland and West Africa.

MINIPOS STOCK CONTROL & EPOS SOFTWARE

12 Years ago, the original concept for MiniPOS was to become the UK's first 'Cash Register Buster', a simple-to-use, quick-to-setup retail software package for small independent retailers. We achieved this with an elegant, intuitive design totally developed in the then, relatively new, Windows environment. Our first version was a big success, however we quickly found that even relatively small retailer armed with computerised stock control and an electronic-point-of-sale system, wanted more and more functionality. As the major retail chains improved their customer shopping experience through faster and more functional checkout systems, all retailers wanted the advantage of sale promotions, customer loyalty schemes, multi-till and multi-store management in their stores. This demand from our early clients and the ongoing input from all our customers and dealers has led to the continued development of the MiniPOS software package and continues today to provide one of the most powerful, feature rich, yet simple to setup and use solutions available. We have embraced all types of new point-of-sale technology to deliver effective and efficient solutions to modern day retailing demands. We are immensely proud of our products pedigree and we have earned our place as one of the best retail system solution providers to the independent retailer market.

IS MINIPOS FOR YOU?

MiniPOS has one of the most extensive range of retail stock control and point-of-sale functionality available in any system. If you are small independent or a multi-store retailer we have a fully scaleable solution to suit your specific requirements. The standard range of retail stock control covers everything you need from stock details creation, goods in, and stock takes to multi-buy sales promotions, stock purchasing and retail management reporting.

MiniPOS is highly configurable, able to manage your business the way your want to run it. The software also boasts a range of unique specialist functionality to manage some specific vertical markets including, cashless catering, finance, school and college enrolments, warehousing, stock distribution, ticketing, e-commerce links, job costed orders and external systems integration.

Is it for you? "Well for most general retail and specialist outlets… Yes, we think so!"

MiniPOS EPoS - How Does It All Work?

MiniPOS comprises two main software programs, first is the Back Office package which handles all of the stock control and second is the Till software which manages all of the point-of-sale functionality. The Back Office software is usually installed on your office PC or laptop and the Till software is usually installed on a Touch-screen EPoS system. The Back Office is connected to the Till system using a standard network connection. It is on the Back Office software that you create your product details, pricing, stock levels etc. These details are stored in the MiniPOS database on your PC or Laptop and a copy of this information is transferred to the Till system to enable the MiniPOS Till software to scan barcodes and identify each item being sold. At the till, each sale is recorded in the Till database which records such information as sale date and time, products sold, price, discounts and stock level changes. This information is transferred to the Back Office, usually at the end of each day but can be done at anytime and as often as you like, and the Back Office software imports the information making records of all stock movements, payments etc, to provide you with complete retail management reports to run your business efficiently.

The Back Office and Till software work independently of each other. The information transferred from the Back Office to the Till is stored locally at the Till in a database. This enables the Till system to manage all of the sales and provide full stock control even if the Back Office PC or network connection is off or unserviceable. This 'batch data' transferring makes MiniPOS a very robust and simple to manage solution. It gives you that 'peace of mind' that if you have a back office IT problem or you need your PC or laptop elsewhere, the MiniPOS Till system continue to work perfectly taking money and controlling your stock.

Network

Back Office   Till System
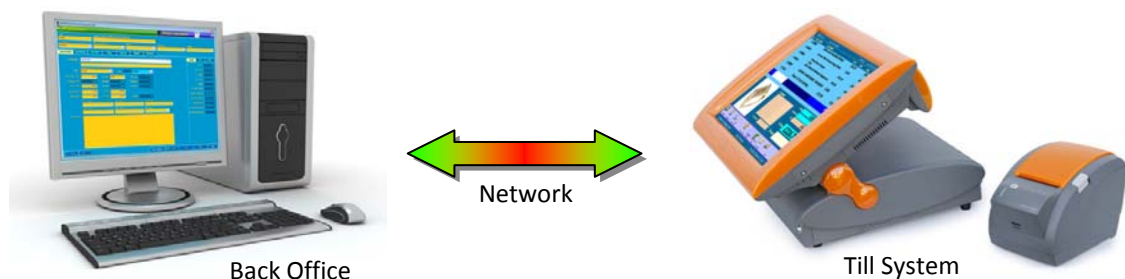
Transfer data from and to the Back Office usually at the end of trading or on demand.

For those of you that require more than one Till system it is a simple matter of connecting additional Tills to your network. The back Office connects to each Till in-turn and 'sends' and 'receives' information updating the central MiniPOS database as it goes:

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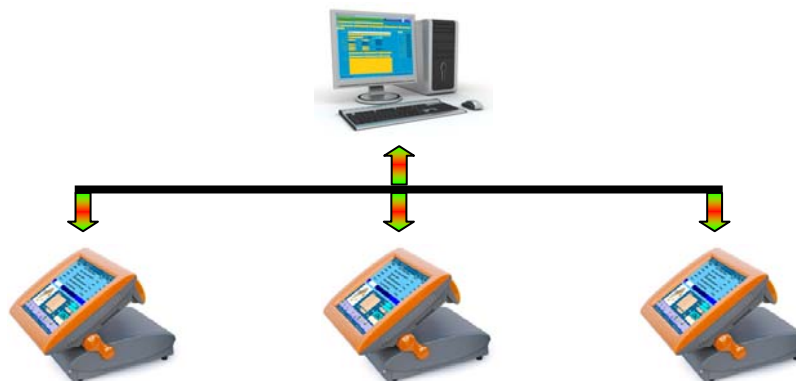
MiniPOS Back Office Software

The MiniPOS Back Office software has at its heart a powerful stock control module specifically designed to cater for the numerous ways in which retail stock items need to be managed in a variety of market sectors. The Back Office software has additional modules covering Stock Purchasing, Customer Database, Sale Order Processing, Till Management, Multi-Store Control, Reporting and System Management to give a total retail management solution.

MiniPOS is completely modular in design allowing you to choose which modules you need to use initially and then adding additional modules, Tills or more stores as your business or requirements grow. You can add additional users to the Back Office software and control which areas of the software they are permitted to use.

MiniPOS Stock Control

Great care has been taken in designing the software to make setting up and managing your stock items fast and easy-to-use. In setting up your stock items, you need only enter the main details such as product description, price, barcode and stock grouping in order to build your database and get the Till up and running. Later you can add more detail to each item record such as costs, additional barcodes, pack sizes, minimum and maximum stock levels, warnings, etc for greater control and reporting.

The MiniPOS Stock Control Module has all the functionality you need to create stock items, view a complete stock movement audit, make management stock adjustments, record goods-in, print item barcodes or shelf edge labels, setup multi-buy sale promotions, carry out stock takes, hand held terminal downloading and fashion stock ordering.

MiniPOS Main Screen showing the Stock Control Menu

The MiniPOS Back Office Modules

MiniPOS is not just an excellent stock control package; it boasts an impressive range of functionality to help you manage every aspect of your retail operation. Its simple-to-navigate menu system gives you instant access to user friendly, intuitive screens to control your business efficiently.

Stock	Purchasing	Customers	Reports	Till	Branch	External	System

MiniPOS Modules Menu

The image below shows the functionality for each of the MiniPOS Modules. Each Function button opens individual screens to manage your workload. You can have many screens open at the same time for a truly productive environment.

Stock
- Product Details
- Product Enquiry
- Stock Adjustments
- Goods In
- Label Printing
- Promotion Manager
- Stock Take
- Structure Manager
- Scanner Link
- Bulk Maintenance
- Fashion Matrix
- Fashion Orders

Purchasing
- Manual
- Recommended
- Deliveries
- Returns
- Reconcile Invoice
- Supplier Details
- Payment Types
- Budgeting

Customers
- Customer Details
- Card Printing
- Sales Ledger
- Pay Account
- Discount Bands
- Sales Orders
- Credit Orders

Reports
- Sales
- Stock
- Suppliers
- Purchasing
- Customers
- Till
- Local
- Strategic
- Value Bands

Till
- Start Local Till
- Configure Tills
- Update Transfer
- Keyboard Designer
- Form Designer
- Menu Designer
- Payment Types
- Returns Setup
- Tabling

Branch
- Send IBT
- Receive IBT
- Recommended Distribution
- Configure Branches
- Configure Franchise
- Update Transfer

External
- Collaboration
- Excel Import
- File Import
- Export To Accounts

System
- Message Mail
- User Manager
- VAT Types
- System Backup
- Registration
- Configure System
- Bin Locations
- Retail Price Bands
- System Update

MiniPOS Modules Functionality Menus

MiniPOS Back Office Main Functionality

STOCK CONTROL:

Stock Item Creation
Fashion stock (garment Style, Colour & Size) creator and purchasing system.
Unlimited Barcodes per item
4 stock categories
5 additional groupings
Supplier reference and Reorder codes
Product sale alerts (Under Age Check, etc)
Min and Max stock levels
Barcode quantity field for pack selling
Powerful on-screen product enquiry system with full stock audit
Stock adjustments function to handle breakages etc with reason codes
Goods In function for none purchase ordered deliveries
Stock take routine for all or sections of stock with variance reporting
Powerful, multi-level Special Offer and Multi-Buy promotions with Calendar dates control.
Barcode and shelf edge label designer and printing
Hand Held data capture integration.

STOCK PURCHASING:

Supplier details
Carriage paid value
Manual stock purchase order creation
Sales history, weekly sales average and weeks cover information for each product
Multiple suppliers per product
System generated purchase orders based on stock level, Min and Max levels
Deliveries entry against Purchase Orders with Back Order control
Stock returns to suppliers
Supplier Invoice reconcile

CUSTOMER DATABASE WITH LOYALTY AND SALES LEDGER:

Customer details entry
Customer Categories
Discount Bands using Percentage or Value
Individual customer Price List
Trade Type Customer – Sales on Account with Sales Ledger
Loyalty Points Scheme with value redeemable at Till
Loyalty Card Printing
Sales Order Processing Module for Tele-Sales or Mail Order entry in the Back Office
Sales Order Picking List, Despatch Note, Packing Label and invoice printing
Credit Account payment routine

MANAGEMENT REPORTING:

Sales Reports
Stock Reports
Supplier & Purchasing Reports
Customer Reports
Till Reports
Local Reports for limited access reporting
Strategic Reports monitoring events and issuing alerts
Value Band setup for Price Point reporting

TILL CONFIGURATION:

Individual Till setup (Start Menu, Receipt Details etc)
Till data transfer routine (Update now or automatic timed)
Till Touch button menu designer
Setup customer payment types (Cash, Cheque, Card, Voucher)
Setup product returns reasons and actions
Configure Tabling for Café and Restaurants

BRANCH – MULTI-STORE MANAGEMENT

Manage Inter Branch stock transfers
System recommended stock transfers between stores
Franchise control settings

EXTERNAL DATA INTERFACING

Stock details export for web & e-commerce integration
Web e-commerce order download interface
External systems data importing and exporting
Microsoft Excel Stock and Customer data import
Sage Line 50 CSV data export

SYSTEM:

Microsoft Excel Spreadsheet data import routine. Create all your stock items in Excel and import to MiniPOS
MiniPOS Data Export in CSV and many Database formats.
Web data export and import routines. Import web data links to Sales Order Processing
Sage Line 50 Accounts Data CSV Export
Integrated Data Backup
MiniPOS User security access control for Back Office and Till
VAT Control
System Configuration
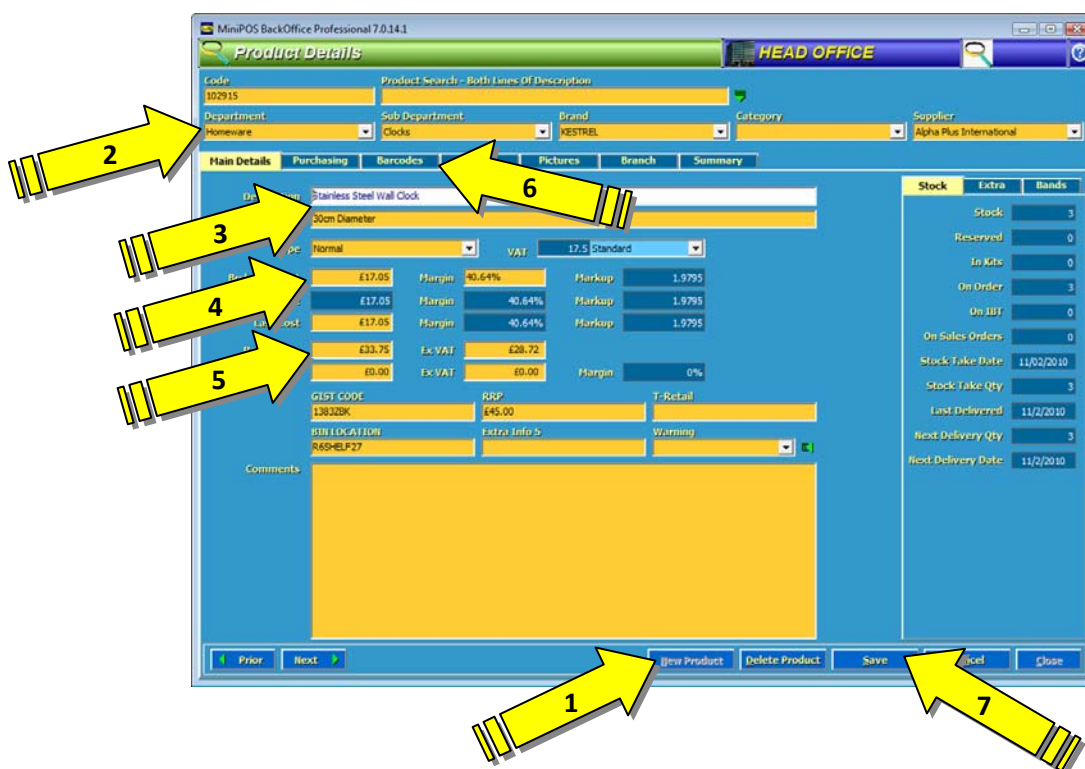Data Communications

How long will it take to enter my products and start selling through the Till?

'Fast, Easy-to-Setup and Use' is one of the hallmarks of the MiniPOS EPoS package. When first installed you need to enter your stock groups for reporting (Departments, Sub-Departments, Brands etc.), then add your supplier names. Once the basic structure is setup you then enter your product details. To get selling through your Tills as soon as possible you create each product with just the basic information required as follows:

1. Click the 'New Product' button. (A MiniPOS barcode number is automatically assigned to the item)
2. Select the reporting groups and supplier for the product.
3. Enter the product description. (Up to 2 lines of 40 characters)
4. Enter the products Cost Price if known.
5. Enter the products Retail Price.
6. Enter the products manufacturer barcode.
7. Click the 'Save' button

These few simple steps create a record in your MiniPOS database for each product you sell. Later, you can add additional information as required to complete all the details you need to know and report on for your products.

When you have finished entering all the products you want to manage you can then view your entire stock file either on-screen or printed to check each item has been entered correctly and make any adjustments before sending the product information to your Till system.

As an alternative to entering each product directly into MiniPOS we provide a Microsoft Excel Spreadsheet where you can enter your product information externally to MiniPOS. You can cut-&-paste details from any existing spreadsheets you may have or from suppliers product data sheets if available. You could also have several people working on different MiniPOS product spreadsheets.

When your product spreadsheets are complete, it is a simple matter of getting MiniPOS to import the information directly from the spreadsheet, automatically creating each item record for you with all the required details. MiniPOS even pre-scans every line on the spreadsheet to make sure all the required information is correct and reports any errors back to you before importing.

MiniPOS Product Data Import Spreadsheet

Now you have your basis product file ready, you transfer the information from the Back Office to your MiniPOS touch-screen till system and you're ready to start selling! To get stock control underway immediately you will need to carry out an initial stock take and enter your product quantities into the Back Office. With your stock take complete, the MiniPOS Till system will now automatically manage your stock levels accurately for every sale you make.

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The MiniPOS Till Software

Whilst a comprehensive Back Office package is important, it is the point-of-sale software that is the key to a successful EPoS installation. The very term *'Electronic-Point-of-Sale'* refers primarily to the Till software and systems. The EPoS software you choose must not only manage the products you sell, effortlessly, it must also have all the functionality required to provide a complete and efficient service to your customers via fast and easy-to-use screens that you cashiers will understand and become confident in using quickly.

We believe the MiniPOS Till software is 'second to none' on the market. It presents the sales information in a clear and easy to read format and provides access to extensive point-of-sale functionality via a simple-to-use main control panel. The control panel can be tailored to suit your particular requirements, intuitively presenting only the functionality your cashiers need to see and use.

MiniPOS Touch-Screen Till Software

Till Functionality:

- Secure cashier logon (PIN, Card, or Fingerprint)
- Cashier functionality limitation security control
- Barcode scanning (unit and case barcodes)
- Pre-Weighed & Pre-Priced barcode scanning
- Product code entry
- Select from a list of Quantity and Prices for an item
- Product search by description or stock groups
- Stock level enquiry and stock at other stores
- Touch screen product buttons
- Product warnings for cashier (Over 18, etc)
- Linked products alert for cashier up-selling
- Item discount and sale total discount entry
- Multi-Buy, Special Offers and Quantity discounting
- Product returns with return reason recording

- Credit Note printing with barcode for security
- Non sale product enquiry (secure view of costs etc.)
- Sale Layaways, X-Z Read, Float, Cashing Up input.
- Customer identification and loyalty scheme
- Customer purchasing history
- Automatic specific customer discounting
- Account customers with Invoice and sales Ledger
- Trade counter mode with VAT exclusive price display
- Integrated electronic signature pad and recording
- Automatic product and customer image display
- Gift receipt printing
- Gift Voucher printing with barcode for security
- Integrated Chip n PIN key pad option

Multi-Store Installations

If in the future you want to open additional stores or you already operate a multi-store business, then MiniPOS is fully equipped to manage a multi-site installation. With our 'Head Office' upgrade to your Back Office software, you can define additional stores that you want to connect to and manage. There are two main options when considering how you wish to manage your additional stores; one, you can manage all of your additional stores centrally via your Head Office software or, two, you can install MiniPOS Back Office software at each of your stores to allow your managers to control their own stock, purchasing and reports. In either case the Head Office software will send and receive information to your store systems in order to provide a total overview of your business and enable individual store or global reporting.

If you want to manage all your stock control, pricing, sales promotions, purchasing and deliveries for your stores on your Head Office system, then you need only upgrade to Head Office and install the required number Till Systems at your other stores. Each additional store will have its own stock level for every product, all controlled and reported on at Head Office.

If you choose to provide Back Office functionality at your stores, you can still decide what functions Head Office will control and what your store MiniPOS users are permitted to control. There are options to allow stores to create stock purchase orders but have these orders transferred to Head Office for approval before sending to suppliers. Stock transfers between stores can also be monitored for quantity dispatched and quantity received also stock takes can be performed at the store but processed at Head Office.

1. Head Office Manages All Stores:
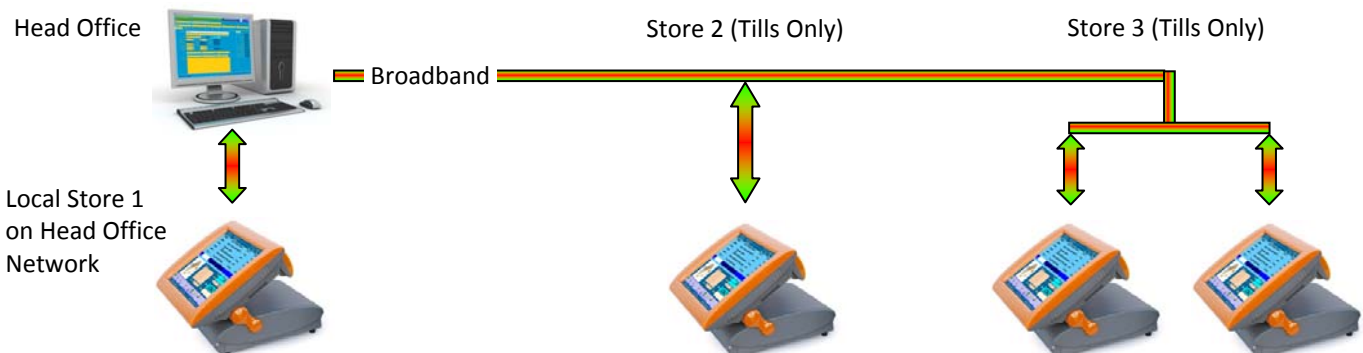
2. Head Office with Store Back Office Software:
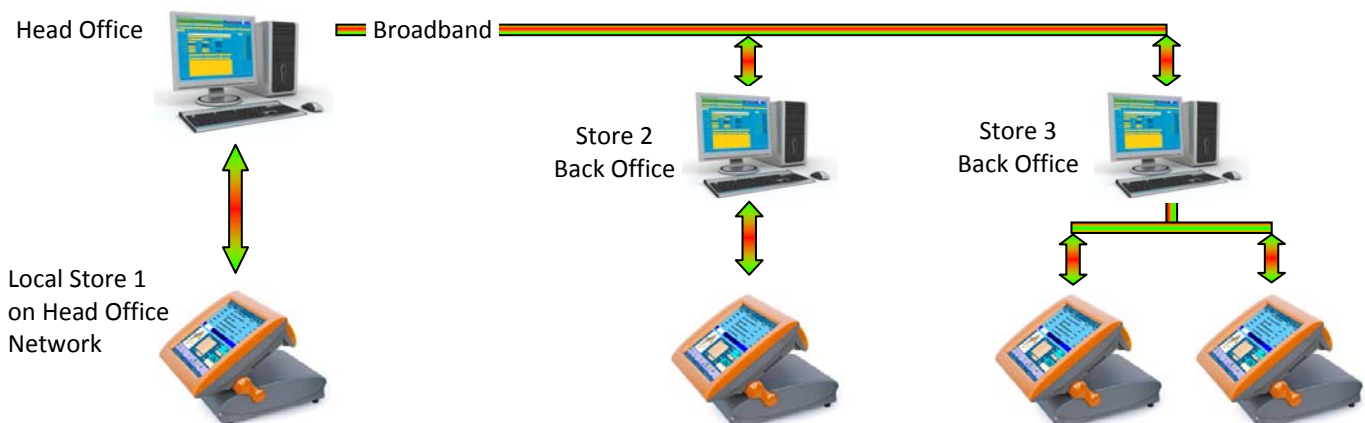
What Do I Need To Get Started?

You can get up and running in no time, all you need to get started are the following:

1. PC or laptop to run the MiniPOS Back Office software on and print your reports.
2. A standard network connection from the Back Office PC to where your till will be located.
3. A MiniPOS touch-screen Till system.
4. The MiniPOS Stock Control & EPoS software.

You will probably want to use your own PC or laptop or purchase one for your Back Office. Most clients have their local electrician or shopfitter install the network cable, however if you would like our assistance with this we can either talk to your electrician for you or have our network installation partners carryout the work. Most businesses realise the value of Broadband Internet connection and having this installed to your Back Office will enable our support services to connect to your system and provide assistance should the need arise.

There are of course a number of additional items you may need depending on your particular requirements:

- Hand held single line barcode scanner or a multi-line omni-directional barcode scanner.
- A customer display pole that shows each customer the items you are selling and the total price.
- Either an integrated Chip n PIN credit card service from us or a standalone PDQ unit from your bank.
- Broadband Internet connection if you choose our integrated Chip n PIN service.
- Back Office barcode label printer for creating your own product labels with logo, description, price etc.
- Hand Held Terminal for stock taking, purchase ordering, deliveries, stock lookup.
- Customer loyalty cards if required.
- Consumables such as till rolls and barcode labels.

The above is not a complete list but does cover most of the usual requirements. It is our job to understand your business and to recommend the right solution to deliver the benefits that a complete retail management system can bring. Our team has many years experience dealing with every type of retail environment. Niche International is ready to supply all the items you require and our service includes:

- MiniPOS Retail Management Software
- System hardware and additional equipment
- Consumables
- Installation
- Training
- On-going support

When you join the MiniPOS user family, you have access to our retail consultancy and IT advice from some of the most experienced people in the business and all this included as part of our exceptional service to you. We do not consider ourselves your supplier, more your partner in providing the very best possible solution to your stock control and EPoS requirement.

MiniPOS Hardware Options

Over the many years Niche International has been supplying EPoS systems, we have tried and tested practically every system available to the independent retailer and some of our early units are still in operation today. Advances in technology and design has given rise to a new bread of powerful and stylish EPoS hardware that is both robust and reliable. With our extensive experience in system purchasing, our understanding of what makes a good retail system and with an eye on the future requirements of retailing, we are proud to present the '*best of bread*' EPoS technology on the market…

MiniPOS Touch-Screen Till Systems

Our touch-screen Tills are known as 'semi-integrated systems' in that the touch-screen and the EPoS PC that runs the MiniPOS Till software are combined together as a single unit. EPoS peripherals such as receipt printers, barcode scanners, cash drawers and customer displays are separate units that connect to the touch-screen / PC housing to form a complete point-of-sale system. The 'semi-integrated' approach enables you to choose the right kind of EPoS peripheral to suit your particular requirements. The various units that make up a standard Till system are:

- TOUCH-SCREEN DISPLAY
- EPOS PC
- RECEIPT PRINTER
- BARCODE SCANNER
- CASH DRAWER
- CUSTOMER DISPLAY

Other optional units to consider are:

- INTEGRATED CHIP & PIN SERVICE WITH CUSTOMER PIN PAD
- MAGNETIC CARD SWIPE FOR CUSTOMER OR STAFF SWIPE CARDS
- DALLAS KEY READER FOR CASHIER DALLAS KEY QUICK LOGON
- FINGERPRINT RECOGNITION READER FOR A TOTALLY SECURE CASHIER LOGON
- PROXIMITY CARD READER FOR CUSTOMER OR SATFF ID
- ACCOUNT CUSTOMER ELECTRONIC SIGNATURE PAD FOR RECORDING SIGNATURES
- TICKET PRINTING
- ADDITIONAL SCREEN FOR CUSTOMER ADVERTISING
- WEIGH SCALE
- HAND HELD TERMINAL FOR QUEUE BUSTING SALES INPUT
- A4 INVOICE PRINTER

Whatever your point-of-sale requirement there is probably a solution so please contact us with any queries or ideas you may have.

12 Months On-Site Warranty

Our Elios, Odysse and Galeo Tills come with 12 months on-site warranty that covers the Touch-screen and integrated EPoS PC with a further 2 years Return-to-Base cover. The external peripherals such as printers, scanners etc are covered by 3 years Return-to-Base cover.

An extended warranty to cover all EPoS units is available, please ask for details.

TOUCH SCREEN TILL SYSTEMS

Elios Touch-Screen Till

The MiniPOS Elios Till is our latest entry-level, low cost system that packs a powerful punch with a low energy Intel Atom processor. The EPoS PC is housed in the screen base and provides excellent connectivity. This fanless, silent system is elegantly designed and compliments any retail environment.

The Elios system is supplied complete with a high quality thermal receipt printer and cash drawer to deliver a stylish, reliable and highly cost effective solution.

SPECIFICATION:

15" TOUCH-SCREEN / INTEL ATOM 1.6GHZ / 1GB RAM / 80GB HDD / WEPOS XP PRO
THERMAL RECIEPT PRINTER / CASH DRAWER / MINI KEYBOARD & MOUSE

ODYSSE Touch-Screen Till

For the ultimate in style and power there is no better system than our MiniPOS Odysse touch-screen Till. The base unit houses a powerful EPoS PC that supports the 15" touch-screen with integrated customer display. The Odysse has unique clip-on coloured panels to match your store design which presents a stylish image to your customers.

This stylish, solid system comes with a superb thermal receipt printer, Integrated customer display and cash drawer. There is a range of bolt-on units for card swipe, Dallas Key and Fingerprint Recognition for secure cashier sign-on.

Base Colour   Clip-on Panel Colours

SPECIFICATION:

15" TOUCH-SCREEN / INTEL P4 2.4GHZ / 1GB RAM / 80GB HDD / XP PRO
INTEGRATED CUSTOMER DISPLAY / ODYSSE THERMAL RECIEPT PRINTER /
CASH DRAWER / MINI KEYBOARD & MOUSE

Galeo Touch-Screen Till

Primarily designed for the Hospitality market for use in Cafés, Bars and Fast Food outlets, the MiniPOS Galeo has a very small counter footprint. The base unit houses the EPoS PC and an integrated customer display and supports the 15" touch-screen. The Galeo stands taller than other systems and is preferred by retailers with limited shop counter space.

The Galeo comes with a superb thermal receipt printer and cash drawer and is as capable as any other system on offer.

SPECIFICATION:

15" TOUCH-SCREEN / CELERON 1GHZ / 1GB RAM / 80GB HDD / XP PRO
GALEO THERMAL RECIEPT PRINTER / CASH DRAWER / MINI KEYBOARD & MOUSE

BARCODE SCANNERS

ECLIPSE – Hand Held Single Line Scanner

The Elcipse is a low cost hand held scanner with a 'Read' button to initiate a single line laser scan. Available in White or Black and connects via USB.

VOYAGER – Hand Held Single Line Scanner

The Voyager hand held single line scanner can automatically scan barcodes as they are placed in front of the scanner or a 'Codegate' button option initiates the scan and verifies the read. Available in White or Black and connects via USB.

VOYAGER BLUETOOTH
Hand Held Single Line Scanner

The Voyager Bluetooth scanner has a wireless connection to the base unit allowing you to scan barcodes upto 10 metres away from your Till system. Power is provided by rechargeable batteries charged from the base unit when the scanner is stowed.

ORBIT – Hands Free
Multi-Line, Omni-Directional Scanner

For high throughput and totally hands free scanning, the Orbit Omni-Directional scanner is world class. It fires a crisscross laser pattern to detect barcodes passing in front at any angle. This powerful scanner has great depth of field and is perfect fast multi-product scanning.

QUANTUM – Hands Free
Multi-Line, Omni-Directional Scanner

For those short of counter space the small footprint Quantum Omni-Directional scanner is excellent. It offers hands free, multi-line scanning using a crisscross laser pattern and is small enough to be picked up and used in the hand. Available in Black

FUSHION – Hands Free
Multi-Line, & Hand Held
Omni-Directional Scanner

The Fushion combines both hands free and hand held operations with an omni-directional crisscross laser pattern. The Fushion is Ideal for those larger items that you cannot put on the counter. Simply lift out the scanner form its stand and you have plenty of cord to reach trolleys, boxes, etc.

Tel: 01235 203087 or Email: sales@nicheinternational.com

TILL SYSTEM BOLT-ON UNITS

All our Till systems have 3 bolt-on options that add to the point-of-sale functionality as follows:

1. FINGERPRINT RECOGNITION

The fast and accurate Fingerprint Recognition Reader is fully integrated to the MiniPOS software and enables a totally secure cashier login process. No need for cards or keys that can get lost or stolen. The unit also houses a magnetic swipe card reader.

2. DALLAS KEY READER

More commonly used in hospitality but also used for standard retail where Fingerprint Recognition is not preferred, the Dallas Key reader provides a very quick and secure cashier login system.

3. MAGNETIC SWIPE READER (MSR)

This unit provides a standard magnetic swipe card reader for cashier and customer loyalty card identification.

CUSTOMER DISPLAYS

With their distinctive matching colour panels, the Odysse free standing customer display enhances the elegance of your Till system and presents a coherent design style to your customers. These displays can be used with any of the MiniPOS Till range.

The Odysse Till comes supplied with an integrated Customer Display as shown above. If you prefer you can opt for a free standing customer display instead.

MINIPOS PLUG-IN FINGERPRINT READER FOR SECURE CUSTOMER ID

MiniPOS integrates to the industries leading fingerprint reader from Digital Persona. The Digital Persona reader is robust, fast and highly accurate. It is connected via USB to any till system or back office for instant and secure customer identification.

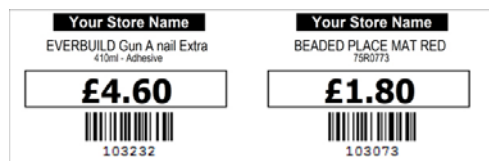### INTEGRATED CHIP N PIN CREDIT CARD AUTHORISATION SERVICE

Our MiniPOS Till software fully integrates to the industries Leading Chip n PIN credit card authorisation service which provides exceptionally fast credit card authorisation over the internet. The customer PIN pad connects to the Till system and then over your network to the internet. Credit Card slips are printed via the Till receipt printer.

BARCODE LABEL PRINTER

Our dedicated barcode label printer uses thermal transfer technology to produces high quality barcode labels in a variety of sizes to suit your particular products or requirements.

The MiniPOS built-in Label Designer allows you to add your logo, product description, price and barcode to your labels and fully interfaces to the stock control software for automatic printing.

Your Store Name	Your Store Name
EVERBUILD Gun A nail Extra	BEADED PLACE MAT RED
410ml - Adhesive	75R0773
£4.60	**£1.80**
103232	103073

HAND HELD TERMINALS

ScanPal 2

The ScanPal2 is a relatively simple data collection device which scans barcodes and records each barcode into its memory. You able to scan individual barcodes, one at a time, or scan a barcode and enter a quantity.

The barcodes are downloaded to the MiniPOS Back Office software where they can be processed as a Stock Take, Goods In, Purchase Order, Stock Adjustment or Label Print.

The ScanPal2 can also be used at the Till to download product sales.

PDT 3100

The PDT3100 has been the industries workhorse HHT for many years. It has a large memory and pre-loaded software that enables full product details display. The unit can be used for Stock Takes, Deliveries, Product Lookup, Purchase Order Creation and more..

When using the PDT3100 for PO deliveries each barcode scanned is checked to see if it is valid, if not you have the option to add the barcode as part of the product delivery.

MC55

The MC55 is the very latest in cutting edge PDA technology. Complete with WiFi, Voice Communication, Laser Scanner, Camera and Touch-screen, this incredible device will revolutionise mobile EPoS data control.

The MC55 will have direct connection to your Back Office data for real-time mobile control. The MiniPOS Strategic Reporting system will alert the MC55 about key events such as 'out of stocks' or 'Till events' in real time…

MiniPOS Market Diversity

Standard Retail

MiniPOS is first and foremost a 'Standard Retail' system, that is to say it was specifically designed to manage normal retail outlets where the owner purchases products from suppliers, stocks the items in the store and then sells the items to customers. For this, MiniPOS has all the functionality required to control product purchasing, deliveries, stock takes and point-of-sale transactions to provide an effective stock control solution. You may also want to offer multi-buy sale promotions, run a customer database or customer loyalty scheme or provide pay-on-account services, all this is standard retail functionality perfectly implemented in the MiniPOS package.

Fashion Retailing

Retailing clothes and footwear requires a slightly different approach to purchasing and managing your stock. Fashion retailers regard each garment or shoe as having a specific style which may come in various sizes and colours. A particular style may have for example, 8 sizes and be available in 3 colours, in order to provide stock control for each individual size and colour you would need to create 24 item records in MiniPOS. Managing hundreds of garment or shoe styles would be an enormous task when creating your stock file. To assist Fashion retailers MiniPOS has simple-to-use Fashion Stock Ordering system where you can pre-define garment or shoe sizes in a list and then via a single screen, enter each style description, a colour if required and then select the size range you want to use. MiniPOS then creates a grid into which you enter the quantity of each size you are ordering from your supplier. You repeat the process for all colours and other styles and when finished, with the click of a button, MiniPOS automatically creates every stock item record for each style, size and colour combination and also creates purchase orders to send off to the suppliers. When your garments are delivered, you check off the delivery against the purchase order and MiniPOS updates your stock levels and automatically prints barcode labels for each item received…

The entries on this example screen create product records for this many items at the click of a button!

MiniPOS Fashion Ordering Screen

Cafés, Bars, Fast Food and Canteens

When retailing food and drink, much of the MiniPOS Back Office stock control functionality is the same as for standard retailing with perhaps the exception of buying in bulk and selling in a smaller quantity. The real difference for food and drink retailing is at the point-of-sale where few if any products are barcoded. This is where the MiniPOS touch-screen button designer really helps. The MiniPOS Menu Designer is an extremely versatile facility that allows you to enter your products into a list (Menu) which automatically creates the touch buttons for your touch-screen Till. The product buttons can be individually coloured, font controlled and even have pictures assigned to make using the MiniPOS Till super fast and simple-to-operate. Buttons can be defined as 'Sub-Menus' giving access to an unlimited range of products and functions.
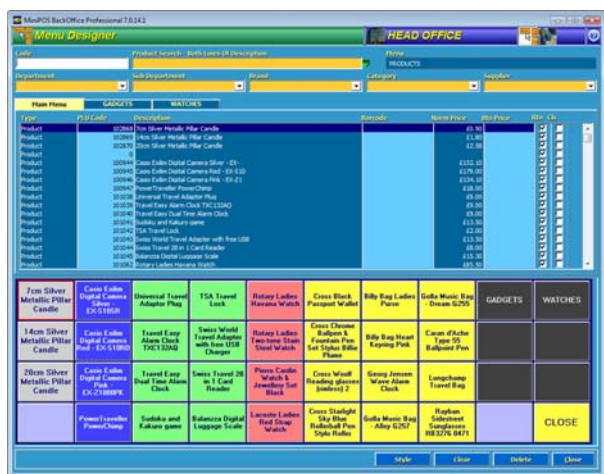
MiniPOS Back Office Menu Designer
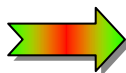
MiniPOS Touch-screen Till with Product Touch Buttons

Schools and Colleges – Cashless Catering

MiniPOS has been installed in a number of schools and colleges managing such things as course enrolments, finance department payments and cashless control. In collaboration with an on-line payment provider, MiniPOS is able to interrogate an on-line 'e-purse' and take payments in real time, live over the internet. The 'e-purse' is a secure electronic account that belongs to individual students and staff. The 'e-purse' value can be added to on-line by logging into the account and students, staff or parents can add funds, view purchases and make payments as required. The MiniPOS Till software can be configured to automatically show the e-purse balance available and take an 'e-purse' payment directly from the on-line account, recording the items sold both in MiniPOS and in the on-line account.

If you want to run a pre-payment account service without using an on-line 'e-purse' then MiniPOS has all the functionality to set up individual student or staff accounts. Funds can be added to these accounts via the Back Office or at the Till. Customers at the Till are then identified using an ID card or Fingerprint Recognition and the account balance is displayed to the cashier.


MiniPOS has some unique functionality designed specifically for schools and colleges to limit student spend amounts on specific product types such as confectionery and drinks. Parents agree a daily or weekly amount that is permitted on items such as sweets and chocolate and these limits are entered against the students MiniPOS account. The MiniPOS Till system automatically displays the available amount on their 'Spend Control' and prevents sales if this limit is reached. MiniPOS also has functionality for individual student or staff food allergy warnings and 'Pocket Money Issue' and monitoring.

Mail Order, Tele-Sales and Commercial Business

If you operate a mail order or tele-sales service or you run a commercial business where you to enter customer orders and produce quotations, invoices delivery notes etc, then the MiniPOS Sales Order Processing (SOP) module is your perfect partner. The MiniPOS SOP facility is fully integrated to the customer database and stock control modules and allows you enter customer orders via the Back Office software. SOP supports automatic individual customer discounting, multi-buy and special offer promotions and 'live' stock availability.

SOP orders can be printed as quotations, picking lists, dispatch notes, packing labels and full invoice printing. Invoices are fully integrated to the MiniPOS customer sales ledger to automatically monitor credit control and available balances. The SOP tracker records every order and its current 'Status' with powerful order search fields. Invoiced or paid SOP orders automatically update stock levels for a fully integrated solution.
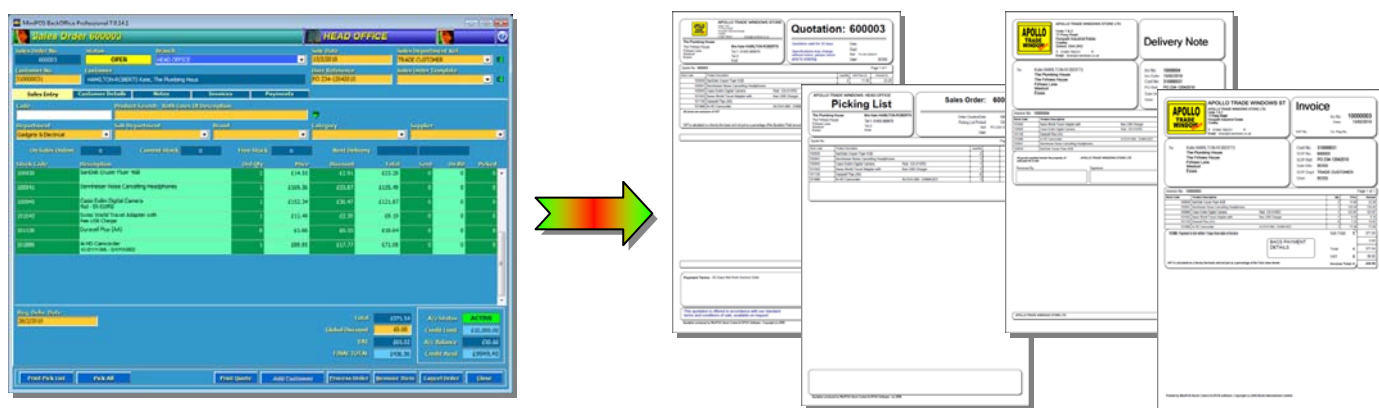
Job Costing – MiniPOS JCO

A Job Costed Order (JCO) is used by businesses that manufacture, build or project manage what they sell, such as trade window or conservatory suppliers, electricians, builders, plumbers etc. A customers order is placed on the system, often with a deposit having been paid or payment in full. The order is made up of a number of costs which could include materials, labour, delivery charges, rentals etc. The MiniPOS JCO facility allows you to enter the cost of each item as they occur until the entire job has been fully costed and then closed. The MiniPOS JCO supports split invoicing and post sales cost updating of the sales history data.

JCO's can be created from either at the MiniPOS Till, MiniPOS Sales Order Processing module or directly in the JCO screen. If you create a JCO at the Till or via SOP you will have all of the customer default discounting and product sale promotion facilities with the final job price being transferred to the JCO after all discounting as been applied.
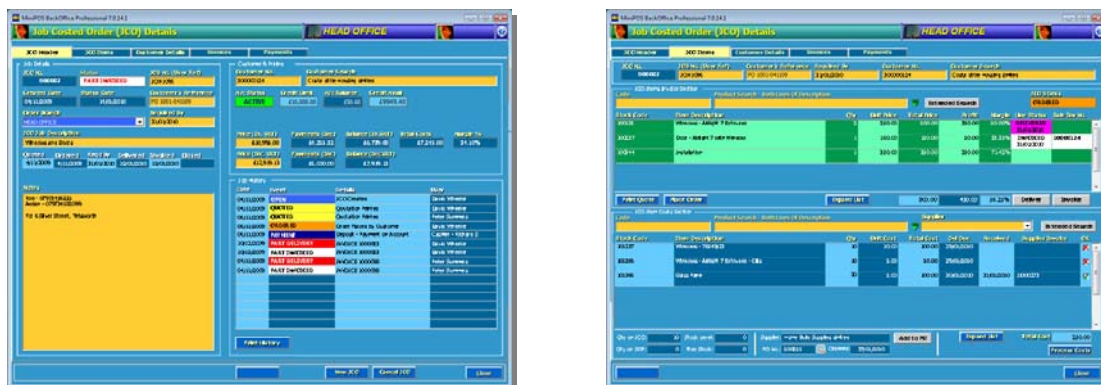
And Finally….

We hope that you have found the information in this brochure useful in identifying our MiniPOS software and systems as a possible solution to your stock control and EPoS requirements. If you would now like a detailed quotation please go to www.minipos.co.uk/quotation.html there you will find a project checklist to help you identify the scope of your EPoS installation. When you have completed the on-line form it will be automatically emailed to us and we will send you a return email with a detailed quotation. If you have any questions please do not hesitate to contact us on 01235 203087.

Thank you for talking the time to read our MiniPOS brochure…

The on-line MiniPOS EPoS quotation checklist is at: **www.minipos.co.uk/quotation.html**

MiniPOS EPoS Quotation Checklist

Business Name :

Contact Name*:

Contact Tel*:

Business Location*:

Type of Retail*:

Contact Email Address :

Are you a single store or multi-store retailer?* .... | SINGLE STORE

If you are a multi-store retailer, how many stores do you want MiniPOS installed in? .... |

If a multi-store retailer, do you want to control stock centrally or do you want local control?* .. | CENTRAL CONTROL

How many Back Office software users to do require on the main system?* .... | 1

How many EPoS Till systems in total do you require?* .... | 1

Which EPoS Till system do your prefer? * .... | ELIOS TILL

Which Barcode Scanner type do your prefer for your Till system?* .... | ECLIPSE HAND HELD

Do you want Customer Displays on your Till systems? .... | NO

Do you want Fingerprint Recognition Readers on your Till systems? .... | NO

If not Fingerprint Readers, do you want a Dallas Key Reader on your Till systems? .... | NO

Do you require a dedicated Barcode Label Printer for the Back Office? .... | NO

Do you require a Hand Held Terminal for the Back Office? .... | NO

Do you want to add the MiniPOS Integrated Chip n PIN service to your EPoS Tills? .... | NO

Do you require MiniPOS Sales Order Processing (SOP) for Back Office tele-sale / mail orders? ..... | NO

Any additional information or comments:

Quote Me